

Investor Presentation

Oct-Dec. 2021

Q3 FY22

J.K. Cement Ltd.





ESG Update

The graphic features a diagonal split background. The left side is a solid blue field containing the text 'ESG Update' in white. The right side is a vibrant aerial photograph of a forest with green and yellow foliage. Overlaid on the forest are numerous hexagonal icons in various colors (yellow, green, red, pink, blue) representing different ESG themes: recycling, renewable energy, water, climate change, and community. A large, faint '2023' is visible in the bottom right corner of the forest image.

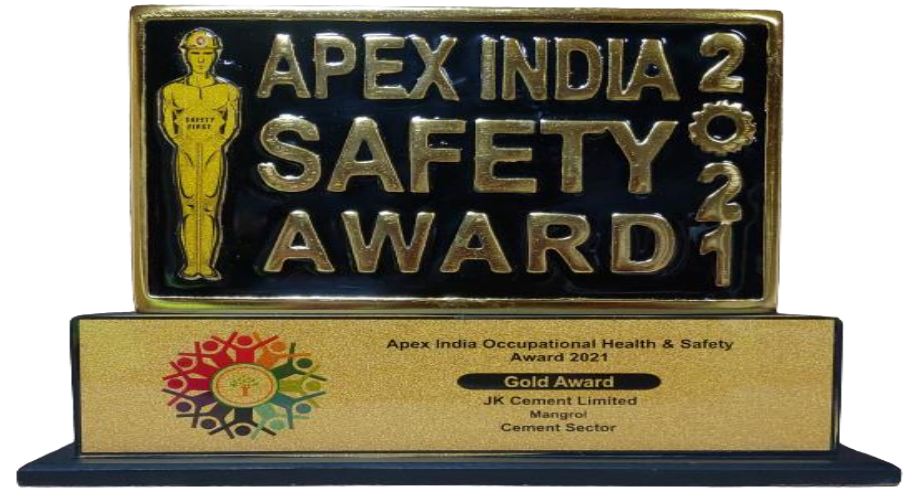
Key Parameters	Target for 2030	Achieved in Apr-Dec.'21
CO2 emission in Kg /ton of Cementious Product	465	558
Green Power	75%	29%
Thermal substitution rate	35%	9%



Environment Safety Governance Awards



JK Cement Works ,Muddapur - received Certificate of Merit from Bureau of Energy Efficiency at 31st Energy Conservation Awards 2021



JK Cement Works, Mangrol received Gold Award under Apex India Occupational Health & Safety Award 2021

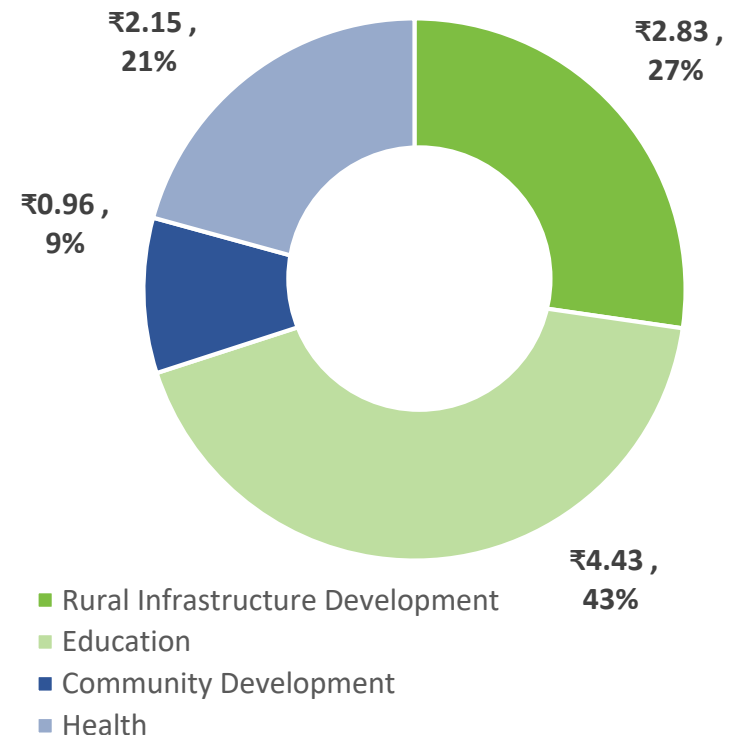
Commitment to improve livelihood and society

Key initiatives taken during the period -

- Covid advisory owing to spread of Omicron during third wave is strictly followed at all our locations .
- Assistance of Employee through proper consultation with Senior Doctors for remedial measures and steps to be taken to keep them & their family safe.
- Plastic awareness camp organized to spread awareness regarding “no to single use Plastic Bag” under Azadi ka Amrut Mahatsov Celebration.
- Financial Assistance provided for construction of stadium and development of sport infrastructure at Gotan.
- Financial Assistance provided for construction of community hall at Muddapur .

CSR Expenditure Rs 10.37 crores till YTD Dec'21

Figures in Rs./Cr



Corporate Social Responsibility



Eye Camp organized for Cataract operation people living near the vicinity at Muddapur Plant



Distribution of Food & Blanket for children of Shiv Shakti Society at Muddapur




Sanitary napkin Vending machine installed at three Girls School in Merta, at Gotan



500 Sapling planted at Kurdaya village for eco green environment ,District Nagaur

Corporate snapshot

A photograph of an industrial facility, likely a power plant or refinery. A tall, cylindrical metal smokestack or chimney is the central focus, surrounded by complex scaffolding and structural steel. The sky is blue with scattered white clouds. In the foreground, some green foliage is visible at the bottom left.

Upgraded Line 3,
Nimbahera

Cementing pathways to shared progress

- **One of India's leading** cement and building products manufacturers
- **Partner in the nation's progress for over 45 years** with our products catering to infrastructure development needs
- Portfolio spans Grey Cement, White Cement (WhitemaxX) and value-added products like **WallmaxX, PrimaxX, GypsomaxX, TilemaxX, ShieldmaxX, Repairmaxx** and Wood Amore.
- **Focused expansion programme, cost optimisation, utilisation ramp-up at new facilities and ability to capitalize on emerging opportunities** enable us to stay true to our purpose across economic cycles
- **Integrated cement manufacturing plants and split grinding units enjoy strategic locational advantage for their proximity to our captive limestone mines** and fly ash source respectively, and for being well connected to end-markets by road and rail networks



Strategically located manufacturing presence and future expansion

Our plants

Grey Cement

- A. Nimbahera, Chittorgarh (Rajasthan)
- B. Mangrol, Chittorgarh (Rajasthan)
- C. Muddapur, Bagalkot (Karnataka)
- D. Gotan, Nagaur (Rajasthan)
- E. Jharli, Jhajjar (Haryana)
- F. Aligarh (Uttar Pradesh)
- G. Balasinor (Gujarat)

White Cement

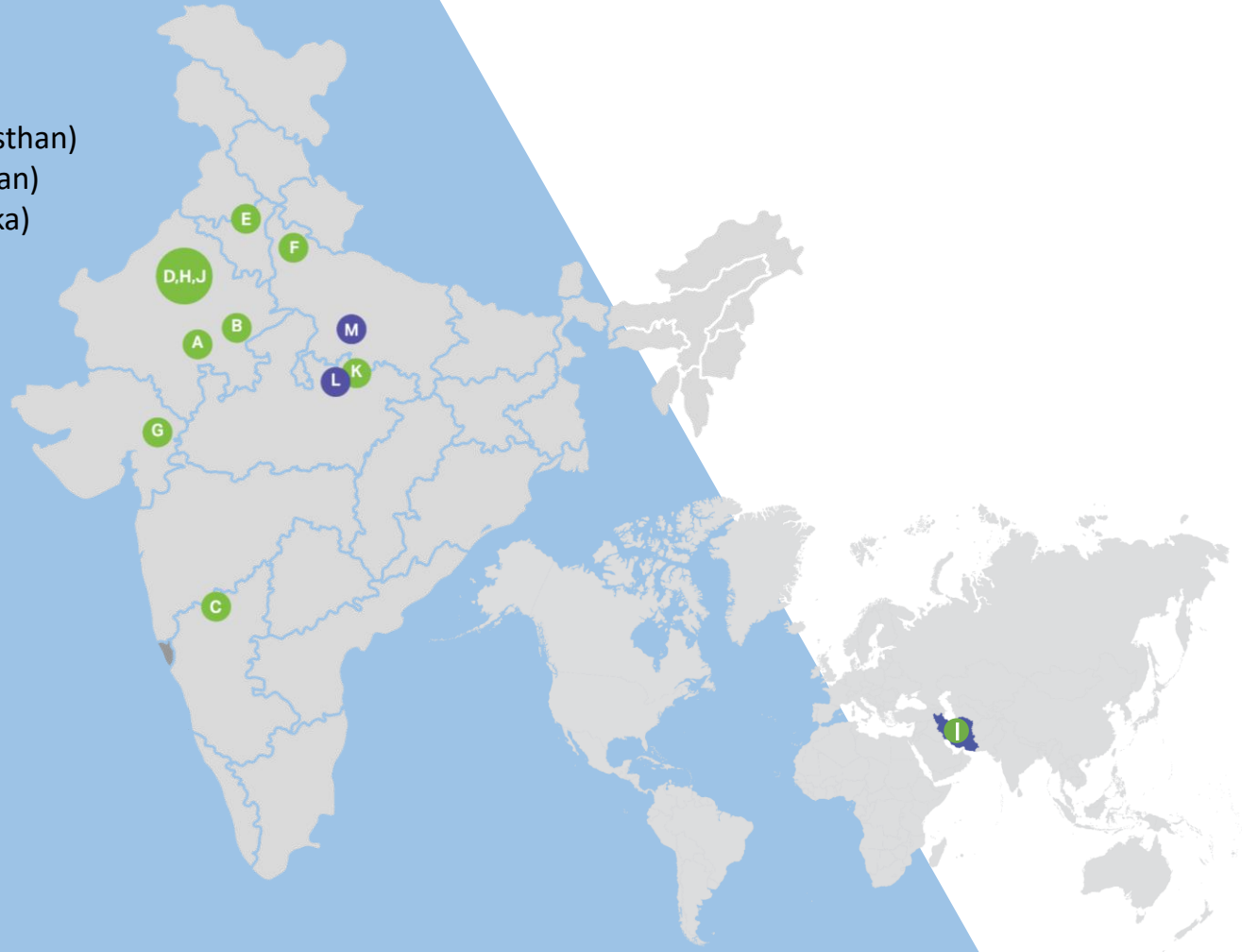
- H. Gotan, Nagaur (Rajasthan)
- I. Fujairah (UAE)

Wall Putty

- J. Gotan, Nagaur (Rajasthan)
- K. Katni (Madhya Pradesh)

Greenfield Expansion

- L. Panna, Madhya Pradesh
- M. Hamirpur, Uttar Pradesh

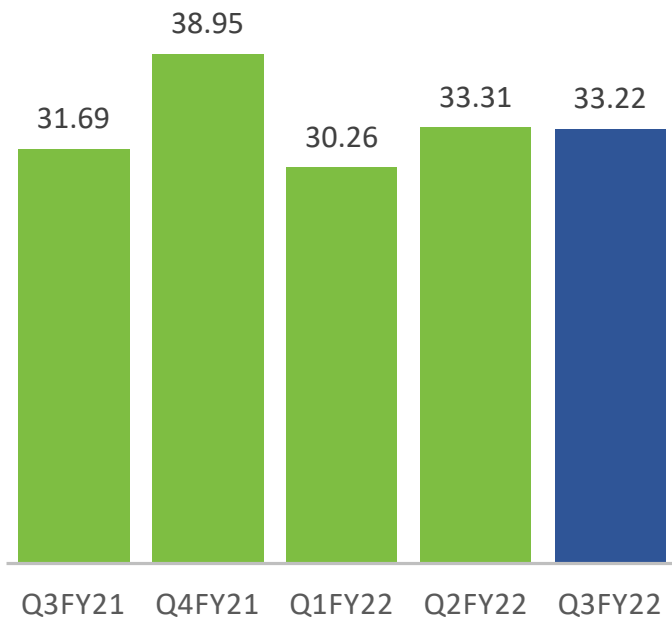


Performance highlights



Volume growth (Overall)

Q3FY22 – 5% Growth over Q3 FY21



Key drivers YOY Basis (Grey Cement)

77% Capacity Utilization - 6% up over Q3 FY21

5% Increase in Volumes

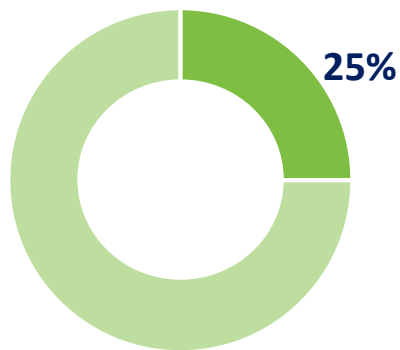
8% Increase in Cement Realization per ton

6% Premium Product Sales as % of Trade Sales

Key movement in costs in Q3FY22



LOGISTICS COST

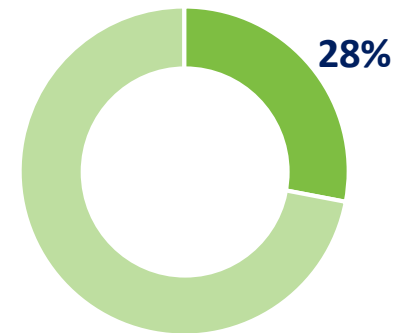


Rs. 1154 /M.T
5% up YOY

Increase in Diesel Prices



ENERGY COST



Rs.1310 /M.T
28 % up YOY

Increase in Pet coke
/Imported Coal Prices

Expansion –Project Status

Expansion	Additional Capacity	Status Update	CAPEX till YTD Dec'21	Expected Date of Completion
Greenfield Expansion at Panna (IU) with Hamirpur(GU)	Grey cement plant of 4 MnTPA & WHR power generation of 22 MW	<p>Work is in progress as per schedule -</p> <ul style="list-style-type: none"> Panna - Around 50% civil construction has been done with significant progress in critical structures Pre-Heater & Silos. More than 70% fabrication work is also done. Equipment deliveries and erection has also started at site. Hamirpur -Civil activity of foundations and silo construction is progressing. <p>Financial Closure of Consortium Project Loan for Rs 1680 crores from Banks has been done at Interest Rate of 7.20% p.a. Also availed disbursement of Rs 208 crores.</p>	Rs.961 crores	March'23

Project Progress at Panna (IU)



Limestone Stacker & Reclaimer



Raw Mill Hopper-1



Preheater Tower



Cement Silo 1,2 &3








Fly Ash Silo - Panna



Cement Silo - Hamirpur

Financial Highlights - Quarterly

Particulars	Q3FY22	Q2FY22	QOQ	
Sales Volume (Lakhs M.T)*	33.22	33.31	-	
Net Sales (Rs. Cr)	1902.78	1801.16	6 %	
EBITDA (Rs. Cr)	370.77	329.02	13%	
EBITDA Margin	19.49%	18.27%	7 %	
EBITDA (Rs. M.T)	1116	988	13%	

* Include Clinker Sale

Financial Highlights - Quarterly

Particulars	Q3FY22	Q3FY21	YOY	
Sales Volume (Lakhs M.T)*	33.22	31.69	5%	▲
Net Sales (Rs. Cr)	1902.78	1729.96	10%	▲
EBITDA (Rs. Cr)	370.77	448.85	17%	▼
EBITDA Margin	19.49%	25.95%	25%	▼
EBITDA (Rs. M.T)	1116	1416	21%	▼

*Include Clinker Sales

Financial Highlights - YTD December

Particulars	9MFY22	9MFY21	YOY	
Sales Volume (Lakhs M.T)*	96.79	77.46	25%	▲
Net Sales (Rs. Cr)	5305.42	4204.95	26%	▲
EBITDA (Rs. Cr)	1099.38	1074.80	2%	▲
EBITDA Margin	20.72%	25.56%	19%	▼
EBITDA (Rs. M.T)	1136	1388	18%	▼

*Include Clinker Sales

Financial Highlights

- Q3FY22 vs Q2FY22

Particulars (Rs. Cr.)	Q3FY22	Q2FY22	QOQ	
Revenue from Operations	1940	1836	6%	▲
Operating Expenses	1570	1506	4%	▲
EBITDA	371	329	13%	▲
Other Income	26	48	45%	▼
Depreciation	72	69	5%	▲
EBIT	325	308	6%	▲
Finance Cost	65	59	11%	▲
Profit Before Tax	260	249	4%	▲
Provision for Tax	93	80	15%	▲
Profit After Tax	167	169	1%	▼
EPS in Rs	21.66	21.85	1%	▼
Net Sales	1903	1801	6%	▲
EBIDTA Margin (%)	19.49%	18.27%	7%	▲

Financial Highlights

- Q3FY22 vs Q3FY21

Particulars (Rs. Cr.)	Q3FY22	Q3FY21	YOY	
Revenue from Operations	1940	1760	10%	▲
Operating Expenses	1570	1311	20%	▲
EBITDA	371	449	17%	▼
Other Income	26	30	13%	▼
Depreciation	72	62	16%	▲
EBIT	325	417	22%	▼
Finance Cost	65	59	10%	▲
Profit Before Tax	260	358	27%	▼
Provision for Tax	93	119	22%	▼
Profit After Tax	167	238	30%	▼
EPS in Rs	21.66	30.84	30%	▼
Net Sales	1903	1730	10%	▲
EBITDA Margin (%)	19.49%	25.95%	25%	▼

Financial Highlights

- 9MFY22 vs 9MFY21

Particulars (Rs. Cr.)	9MFY22	9MFY21	YOY	
Revenue from Operations	5410	4276	27%	▲
Operating Expenses	4310	3201	35%	▲
EBITDA	1099	1075	2%	▲
Other Income	102	79	28%	▲
Depreciation	206	180	15%	▲
EBIT	995	974	2%	▲
Finance Cost	180	170	6%	▲
Profit Before Tax	814	804	1%	▲
Provision for Tax	270	265	2%	▲
Profit After Tax	544	539	1%	▲
EPS in Rs	70.46	69.82	1%	▲
Net Sales	5305	4205	26%	▲
EBITDA Margin (%)	20.72%	25.56%	19%	▼

Debt profile -Standalone

Particulars	As on 31 st Dec. 21	As on 31 st March 21
Gross Debt (Rs./Cr)	2888	2841
Cash (Rs./Cr)	1301	1707
Net Debt (Rs/Cr)	1587	1134
Net Debt /EBIDTA	1.03	0.75
Equity (Rs./Cr)	4163	3733
Net Debt/Equity	0.38	0.30

JK Cement was awarded as the Fastest Growing Cement Company (Large Category) at 5th India Cement Review Award 2021



Thank You

